

ETHAN JENKINS

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EDUCATION

University of Maryland May 2023
Robert H. Smith School of Business GPA: 3.94
Bachelor of Science, International Business and Finance Double Major

College Park Scholar - Media August 2019 – May 2021

- Living Learning Community – a living environment of individuals that focus on common interests or goals
- Engaging with the community to find local and global implications of media

Relevant Coursework

- BMGT 110F *Introduction to Business*, ECON 200 *Microeconomics*, ECON 201 *Macroeconomics*, BMGT 289D *Scams, Frauds, and Theft*, BMGT 230B *Business Statistics*, ECON 306 *Intermediate Microeconomic Theory and Policy*, BMGT 220 *Principles of Accounting I*, BMGT 392 *International Business Management*, BMGT 350 *Principles of Marketing*

WORK EXPERIENCE

Harford County Public Schools Havre de Grace, Maryland
Substitute Teacher December 2019 – February 2020

- Teaching lessons for over 100 students across 8 classes to supplement learning process
- Focusing and personalizing solutions to the specific needs of each student
- Promoting loyalty toward the school through volunteering with after school fundraisers and events

Thompson Automotive Group Edgewood, Maryland
Sales Associate May 2020 – August 2020

- Innovating a unique sales process that engrains trust within myself and my knowledge
- Prioritizing and efficiently managing different deals simultaneously
- Generating over \$100,000 in gross sales
- Attaining meaningful connections with clients to maximize referral sales

ACTIVITIES

Student Alumni Leadership Council, Chair of Traditions Keeping December 2019 – Present

- 34 members in charge of a \$14,000 annual budget
- Leading the Campus Programming committee in on-campus tradition avocation
- Delegate and appoint members to accomplish smaller tasks for a larger product
- Assistance for numerous large-scale campus events focused on bridging the gap between students and alumni

Maryland Images, Tour Guide February 2020 – Present

- Execute tours to prospective students to create an enriching and memorable experience
- Analyze current campus trends to inform organization of pressing or updated issues

College Park Scholars, Mentor March 2020 – Present

- Establish friendly and personal relationships with 6 peers as a point of contact
- Pioneered an interactive environment to assist peers while still coming across as a friendly resource

Marching Band, Drum Major August 2015 – May 2019

- Conducting band of over 100 musicians in practices, rehearsals, and performances as student leader
- Writing amendments and new musical works for the band to perform

SKILLS

Expert in Microsoft Word and PowerPoint, Google Docs and Drive
Conversational Spanish, Exceptional communication and customer service
Literate in options trading and portfolio risk management
Experience using real money in the stock market